



**GRESHAM SCION**  
503.667.1135

**Gresham Scion**  
950 NE Hogan Road  
Gresham, Oregon 97030

## Finance - Pricing Menu

### New Scion Vehicles Only

Scion Solutions Finance Rates

	Months	Rate
<b>Zone 1+ Fico 720 +</b>	60	4.14
	66	4.14
	72/75	4.24
	84	5.24
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+.25
<b>Zone 1 FICO 719-690</b>		
	60	4.39
	66	4.39
	72/75	4.49
	84	5.49
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+.25
<b>Zone 2 FICO 689-670</b>		
	60	5.14
	66	5.14
	72/75	5.24

	84	N/A
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 3 FICO 669-650</b>	60	7.95
	66	7.95
	72/75	8.20
	84	N/A
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 4 FICO 649-630</b>	60	10.05
	66	10.05
	72/75	10.45
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 5 FICO 629-610</b>	60	13.40
	66	13.40
	72/75	13.60
	84	N/A
Advanced Limits*	-	100%

Advanced Exception Updates**	-	+ .50
<b>Zone 6 FICO 609-580</b>	60	15.65
	66	15.75
	72/75	16.20
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 7 FICO 579-520</b>	60	18.90
	66	18.90
	72/75	19.10
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 8 FICO &lt;520</b>	60	N/A
	66	N/A
	72/75	N/A
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<p>"APR may vary if the Amount Financed exceeds TFS's Maximum Advance for the contract, your FICO score is below 520 and/or you apply for 72-84 month financing. Ask your dealer to explain how APRs vary for FICO scores below 520 and 72-84 month</p>		

financing. Maximum Advance means the total amount financed less cancelable optional products financed with the vehicle, expressed as a percent of dealer invoice (new). Finance contracts with Maximum Advances of over 120% for applicants with FICO Scores of more than or equal to 650 or over 100% for FICO scores of less than 650 will result in an increase of the APR by .25 or .50 respectively."

Rates are determined by the applicant(s) Automotive model FICO score from Experian (TRW). All contracts will include a \$50 documentation fee.

## Certified Pre-Owned Vehicles Only

### Scion Solutions Finance Rates

	Months	Rate
<b>Zone 1+ Fico 720 +</b>	60	4.14
	66	4.14
	72/75	4.24
	84	5.24
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 1 FICO 719-690</b>	60	4.39
	66	4.39
	72/75	4.49
	84	5.49
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 2 FICO 689-670</b>	60	5.14
	66	5.14

	72/75	5.24
	84	N/A
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 3 FICO 669-650</b>	60	7.95
	66	7.95
	72/75	8.20
	84	N/A
Advanced Limits*	-	120%
Advanced Exception Updates**	-	+ .25
<b>Zone 4 FICO 649-630</b>	60	10.05
	66	10.05
	72/75	10.45
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 5 FICO 629-610</b>	60	13.40
	66	13.40
	72/75	13.60
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50

<b>Zone 6 FICO 609-580</b>	60	15.65
	66	15.75
	72/75	16.20
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 7 FICO 579-520</b>	60	18.90
	66	18.90
	72/75	19.10
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<b>Zone 8 FICO &lt;520</b>	60	N/A
	66	N/A
	72/75	N/A
	84	N/A
Advanced Limits*	-	100%
Advanced Exception Updates**	-	+ .50
<p>TFS used rates apply to &lt;649 FICO.  All contracts will include a \$50 documentation fee.</p> <p><b>Features:</b></p>		

Other features are not compatible with Scion Solutions Retail Programs. Scion Solutions Lease Plans, Scion iFinance, and Scion Gen-One are limited to the customer rates listed above.

**\*Alternative Financing available. See dealer for details.**

## Extended Service Coverages

Scion xD and xB New Vehicle Protection Plans	Years/Miles/Price
Platinum Protection - \$50 Deductible	3/50K=\$925, 4/65K=\$965, 5/60K=\$980, 6/75K=\$1045, 6/100K=\$1230, 7/75K=\$1115, 7/100K=\$1340
Platinum Protection - \$0 Deductible	3/50K=\$975, 4/65K=\$1015, 5/60K=\$1030, 6/75K=\$1095, 6/100K=\$1280, 7/75K=\$1165, 7/100K=\$1390
Gold Protection - \$50 Deductible	3/80K=\$940, 5/60K=\$940, 5/80K=\$990, 5/100K=\$1080, 6/75K=\$1000, 6/100K=\$1010, 7/75K=\$1055, 7/100K=\$1200
Gold Protection - \$0 Deductible	3/80K=\$990, 5/60K=\$990, 5/80K=\$1040, 5/100K=\$1030, 6/75K=\$1050, 6/100K=\$1060, 7/75K=\$1105, 7/100K=\$1250
Powertrain Protection - \$50 Deductible	6/100K=\$1015
Powertrain Protection - \$0 Deductible	6/100K=\$1065
Scion tC New Vehicle Protection Plans	Years/Miles/Price
Platinum Protection - \$50 Deductible	3/50K=\$950, 4/65K=\$1000, 5/60K=\$1000, 6/75K=\$1075, 6/100K=\$1300, 7/75K=\$1150, 7/100K=\$1425
Platinum Protection - \$0 Deductible	3/50K=\$1000, 4/65K=\$1050, 5/60K=\$1050, 6/75K=\$1125, 6/100K=\$1350, 7/75K=\$1200, 7/100K=\$1475
Gold Protection - \$50 Deductible	3/80K=\$975, 5/60K=\$975, 5/80K=\$1025, 5/100K=\$1125, 6/75K=\$1025, 6/100=\$1150,

	7/75K=\$1100, 7/100K=\$1250	
Gold Protection - \$0 Deductible	3/80K=\$1025, 5/60K=\$1025, 5/80K=\$1075, 5/100K=\$1175, 6/75K=\$1075, 6/100K=\$1200, 7/75K=\$1150, 7/100K=\$1300	
Powertrain Protection - \$50 Deductible	6/100K=\$1050	
Powertrain Protection - \$0 Deductible	6/100K=\$1100	
<b>Other Products</b>		
<b>Toyota Pre-Paid Maintenance:</b>		
Premium Plan	5000 Mile Intervals for 2 years/25000 miles	\$1075
Premium Plan	5000 Mile Intervals for 3 years/40000 miles	\$1175
Premium Plan	5000 Mile Intervals for 4 years/55000 miles	\$1275
Premium Plan	7500 Mile Intervals for 2 years/22000 miles	\$395
Guaranteed Auto Protection (GAP)	49-84 month term	\$435
Tire and Wheel Protection	\$2500 replacement value for 5 years	\$475
Northwest Protection Package	5 years	\$995
Dent Protection	5 years	\$435
3M Clear Bra	5 years	\$999
Safeguard Window Etch	5 years	\$249